



INNOVATE & DELIVER ON YOUR CLOUD STRATEGY

WITH ECHOSTOR + AWS MARKETPLACE

As an authorized AWS Marketplace reseller, we can recommend and deliver third-party software tailored to your specific technology needs. AWS Marketplace is a curated digital software catalog with dozens of categories and thousands of listing from top software providers. With flexible consumption and pricing models, it's easy to find, test, buy, and deploy a range of ready-to-run software solutions on AWS.

AWS Marketplace makes it easy to work together

With Consulting Partner Private Offers, we can offer you custom pricing and terms from your preferred software vendors on solutions in AWS Marketplace. In addition, with a simplified procurement process and a single AWS bill, we make it easy for you.

AWS Marketplace gives you:

Verified ready-to-run software on AWS	Easy provisioning of software	Flexible delivery options	Flexible consumption options	Streamlined procurement	Ability to leverage your enterprise discount program, EP, commitment	One consolidated AWS bill
---------------------------------------	-------------------------------	---------------------------	------------------------------	-------------------------	--	---------------------------

Expertise to get it done

EchoStor Technologies uses a “Cloud-Smart” approach, which balances cloud adoption with your organization’s unique circumstances. Then apply a combination of people, process, and tools to transform your IT infrastructure and applications.

Extending even more value to you

Leverage EchoStor’s capabilities and accelerators to overcome skills and staffing shortages through our cloud adoption paths: Hybrid Cloud, XaaS, & Cloud Native.

